
From: Michael Martin [REDACTED]
Sent: Mon 12/4/2023 1:29:42 PM (UTC-05:00)
To: Mann, Melissa [REDACTED]
Subject: [External] FW: PHMC sent to Melissa Mann CONFIDENTIAL PLEASE DO NOT SHARE
Attachment: Niagara 2023 Invoices.xlsx

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Melissa,

I am sending you this information confidentially, and if possible I would appreciate if it is not shared with anybody at this time.

What I would appreciate tho if you can is to look at the information and provide me your comments.

I know I am asking a lot but I want to be able to factually respond to Billy as it relates to the timeline he is providing.

If it is better to chat about this I am open to that as well.

Look forward to talking Friday.

Mike
Sent from [Mail](#) for Windows

From: [William Sabatini](#)
Sent: Monday, December 4, 2023 12:01 PM
To: [Michael Martin](#)
Cc: [Jim Scheider](#); [Pat Federicj](#); [Joe \(Skip\) Zimmerman](#)
Subject: Re: PHMC

Mike,

Please see the attached spreadsheet that shows where our invoices are in processing. We have been paid for # 's 4 and 5 on that spreadsheet which are the first 2 from the 2023 Niagara Sailing Services Contract.

Settlement Agreement # 2 which is for all expenses from 4/24/23 - 7/30/23 was sent to us on Thursday. This means the 150 days clock will start when I sign it. I will be back in my office on Wednesday and will do so.

All invoices have been submitted to PHMC. There will be some November expenses that will go into the next invoice but we are as up to date as we can be.

We did submit a claim for when the prop fell off. The amount was ~\$6k. It is not in our best interest to have that claim history for such a small amount of money so we have not received it. Furthermore we would have to give that money to PHMC once they replace that prop.

I have reached out to Pat Harkins again to inform him of where we stand with our payments. Hopefully he can help out. When discussing our invoices earlier in the Fall with Jim the expectation is that PHMC would expedite the settlement agreements which could have hopefully gotten us paid in December. They have not done that. It now looks like May or June for payment. That is not good for the League. Even with ECGRA and the annual appeal I feel we will need to lay off all junior staff and bring senior staff to half time 1 week from today. If you would like to meet to discuss this in advance of the board retreat I can schedule a meeting or we can discuss then.

Sincerely,

William Sabatini
Executive Director
Fleet Captain
Flagship Niagara League


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On Fri, Dec 1, 2023 at 10:18 AM Michael Martin < wrote:
Billy

Good Morning,

A couple of questions about PHMC payments Post July 31, 2023. These would be payments after the contract was signed

Have we received money yet for Settlement 1,2,4, and 5?

Is settlement 3 on our side for updating or PHMC? I understand this was turned back to us for

adjustment.

Have we submitted the invoices for time spent at shipyard, or any other November invoices? If not do you know when we will?

When we had the issue with the Niagara this summer, if I remember correctly we submitted a claim for the problem. Did we ever receive payment? If so how much and when?

I am trying to reach out to Melissa to see where we stand on receiving payments and your information will be helpful.

I see where Melissa sent an email yesterday regarding settlement 2 covering expenses from April 25 to July 2023. Did you receive? Can you email the signed signature page to her ASAP to get this document moving forward for signatures and payment?

Thank you for your attention to these matters and I would appreciate an update today if at all possible.

Mike

Sent from [Mail](#) for Windows

	Invoice Number	Amount	Invoice Date	Reviewed	Settlement Agreement 1st Draft	Signature 1	Signature 2	Signature 3	Settlement Agreement 2nd Draft	Signature 1	Signature 2	Signature 3	Signature 4	Signature 5	Days processing	Payment
1	9208	\$153,331.61	5/4/2023	9/20/2023	9/27/2023	9/27/2023	10/25/2023	10/25/2023	11/13/2023	11/20/2023	30	30	30	30	380	5/18/2024
2	9907	\$119,442.59	6/30/2023	9/21/2023	10/17/2023	10/17/2023	N/A	N/A	11/30/2023	12/4/2023	30	30	30	30	337	6/1/2024
3	9909	\$58,747.06	8/31/2023	9/21/2023	10/24/2023	10/24/2023	N/A	N/A	11/30/2023	12/4/2023	30	30	30	30	275	6/1/2024
4	9911	\$1,540.11	9/6/2023	Unkown	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	82	11/27/2023
5	9910	\$2,449.00	9/6/2023	Unkown	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	82	11/27/2023
6	10153	\$1,713.63	10/24/2023	11/20/2023	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	117	2/18/2024
7	10154	\$3,024.38	10/24/2023	Unkown	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	90	1/22/2024
8	10201	\$28,574.78	10/26/2023	Unkown	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	90	1/24/2024
9	10311	\$11,074.87	11/21/2023	Unkown	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	90	2/19/2024
10	10329	\$26,263.92	11/30/2023	Unkown	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	90	2/28/2024
11	10330	\$63,086.76	12/3/2023	Unkown	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	90	3/2/2024

\$469,248.71